Gen.H.C.L. Again Hits Barber Shops

Massages Will Retail at 35 Cents-Fancy Shampoos Soar to Fancy Prices.

Whether the manicurists are going not known, but the barbers are making their stock in trade keep pace with the swift march of General High Cost of

Since the price of a hair trim jumped from 2 bits to 35 cents, there have been indications that some of the city's male population had either developed into geniuses, or else joined some new cult or other school of upliftism. But the wise guy knew that the long locks were due to 2 bits plus a dime.

That was bad enough, but the worst is here. Massages are now retailed at 35 cents per. . The same quotation is furnished on a hot steam. It will cost from now on just 35 cents for a single, old-fashioned, plain shampoo, If you are troubled with an itching scalp, indications of the mange or other affliction of the cranium, and think there should be a few fancy touches to your shampoo, the tax will range from 50 cents to 6 bits, which is 12 cents in plain every-day American.

The barbers say it is due to the high cost of living, with the war thrown in for good measure. But whatever the reason may be, they assert that they have been forced to raise prices because they have to pay for their beautifying lotions just twice what they cost a few months ago.

So the sports who want to "go down the line" in the barber shop had best see that they are "well heeled" if they want to have enough left to slip the porter a jitney.

NEW ARMY TO BE MADE IMMUNE FROM TYPHOID

Scourge of Former Fighting Forces Will Be Almost Unknown.

The mobilization of the new army is expected by the State Board of Health and by the medical authorities of the National Guard to present, among other sanitary problems, that of immunizing at least 35 per cent of the Virginia troops against smallpox and not less than 80 per cent against typhoid. "Sore arms" are expected to be the order of the day in most of the State camps until the soldiers are protected against these diseases.

Under Virginia law, every child is supposed to be vaccinated against smallpox upon entering schools, but a

supposed to be vaccinated against smallpox upon entering schools, but a proviso in the statute stipulates that the general law can be set aside by the local authorities of the county whenlocal authorities of the county whenever they desire to do so. As many
counties have availed themselves of
this priviledge, medical officers estimate that not less than 35 per cent
of the new army in Virginia will be
without the protection of smallpox
vaccination. Many of those who are
vaccinated owe their immunity to the
emforcement of compulsory vaccination
in districts where smallpox appeared.
Typhoid vaccination is even less frequent than is smallpox vaccination, inasmuch as it was not introduced until
comparatively recent years. It is believed that an estimate of 20 per cent
of the young men as vaccinated against

of the young men as vaccinated against yphoid is literal. This leaves approx-mately 8,000 Virginia members of the

mew army who must receive this im-munizing treatment before they will be ready for field duty.
While the task of vaccinating an army against smallpox and typhoid is a large one, officers of the State Board of Health anticipate little difficulty in of Health anticipate little difficulty in the performance and expect that when the army medical officers have finished their work, the recruits will be effectively protected against the ordinary hazards of typhoid and against all hazards of smallpox. A bulletin issued on the subject by the State Board of Health reads, in part, as follows: "Army reports from Jacksonville, Fla. in 1898 showed 41 per cent of typhoid infection in an army of 10, 759 mep. or practically all that were susceptible to it. It San Antonio, in 1912, after an army of 12 801 meep had work, the recruits will be efsusceptible to. it. It San Antonio, in 1912, after an army of 12,801 men had been vacinated for typhiod, there was not a single case of that disease. During the Spanish-American war, there were a total of 20,738 cases of typhoid in the army and among the British forces in the Boer war there were about 31,000 cases. During the War Between the States, the Federal armies alone had some \$0,000 cases of typhoid. Thanks to typhoid vaccine, the cases of typhoid in the present war will practically be negligible. The same protection can be had, at small inconvenience, by all who will take the typhoid vaccine. The State Board of Health can supply this at absolute cost—50 cents for a complete individual treatment in syringss."



An Open Letter to The Business Man--

In our Service Department, we are solving the problems of many firms and individuals who have heretofore lacked the knowledge of how to develop their sales-by-mail. We do not merely show you how to produce an attrac-tive booklet, folder, mailing card or enclosure, but study your market carefully and sub-mit a complete adventisher. your market carefully and sub-mit a complete advertising cam-paign, each link of which is de-signed to develop its proportion-ate share of new business. Years ate share of new business. Years of specializing in this branch of publicity assures you of best results—at minimum cost. Let us show you what we can do for show you what we can do for your business. No obligation, un-less you are convinced that our suggestions are good—then you pay for "better-than-usual" printing only. Phone for our Service Man to-morrow.

Virginia Stationery Company, Inc. Printers of Direct Advertising

Literature 913 East Main Street, Richmond, Va.

Corsets Priced Right

white coutil, plain and fancy striped; 4 hose supporters; strong and well

American Lady and Thompson's Gove Fitting Corsets, specially 98c made. Special 79c Corsets, specially at 79c



Two Hosiery Values

Silk Hose; seamless and quality; regular 59c val-ue, in black, white and tan; special for 29c

Full fashioned Sill slightly imperfect, but will give good service and looks well. Black, white and colors. Special 48c

Sale of Rugs That Fairly Shouts "Economy"

Our buyer attended the big Auction Sale of Wilmarding, Morris & Mitchell, of New York City, and purchased ONE SOLID CARLOAD OF FLOOR COVERINGS. The purchase was unusual—the prices we paid were extremely low—and you are to have an opportunity of sharing in this fortunate purchase. It is hardly probable that such exceptional values will be offered in many a day. We advise early buying in order to avoid disappointment.

Grass Rugs

Neat, sanitary and durable; Wall of Troy patterns and other figured designs; green, tan and brown col-

\$12.00 9x12 Grass Rugs,

\$7.98 \$6.50 6x9 Grass Rugs

(Green),

\$10.00 8x10 Grass Rugs,

\$6.98 82 3x6 Grass Rugs (Assorted)

Fiber Rugs

Green with black stencil border; attractive designs; good quality woven fibre; 36x60 59c inches; 98c value, special at

Wool and Fiber Rugs

This is a Rug that is very solidly woven, reversible fibre; \$7.48 Many designs. Size 9x12

Matting Rugs Japanese Linen Warped, Matting Rugs; stenciled, floral and conven-tional designs; durable and neat.

9x12-ft. Size, 3x6-ft. Size. Special, Special,

In the lot are Grass Rugs, Matting Rugs, Tapestry Rugs, Axminster Rugs and Velvet Rugs. All priced in a way that will command the attention of thrifty shoppers and afford a seasonable and economical

Talking About Economy --- Well, Look at

These Big Furniture Values!

Tapestry Rugs

Extra good quality Floral and Oriental designs; made in one piece (seamless). Beautiful floor coverings that have a rich and refined appearance. Usually sold for \$22.50. Size 9x12 ft.

Velvet Rugs

Exceptionally well material, in a number of beautifu and attrac-tive designs.

> \$30 9x12-ft. Velvet Rugs, \$22.50

27x54-inch Velvet Rugs, Extra Special, \$1.49

that any home might well be proud of. The quality and appearance is that of the best. Would be a good value at \$32.50. Size 9x12

Axminster

Rugs

ed assortment of beau-

tiful designs. A Rug

ft. Special at

Beautiful and Stylish Dresses

Dresses that cannot be duplicated elsewhere ment this season offers hundreds of moneysaving opportunities that are surprising to the who is not familiar with Weisberger



A profusion of the season's most approved designs, in Silk Taffeta and Crepe de Chine; stylishly modeled in a variety of new and beautiful combinations; all the popular shades; new-est pockets and collars. Every one a garment of

\$18 and \$20 \$ 11.97 Dresses

These attractive and stylish Dresses are suitable for street or dress wear. Some are in the new overdrape and panel effect; all the very latest models; a wide range of colorings; novelty metal and silk cord belts; in Taffeta and Crepe de Chine materials.

Girls' White Dresses

Made of excellent quality sheer White Organdy, in the new semi-empire, natural or highwaisted effects; trimmed with dainty lace, insertion and embroidery; worth \$3.00. \$1.98

Beautifully made Dresses of fine White Organdy; in dainty and sensible styles; trimmed with very best laces, insertions and embroideries; double ruffles; worth \$4.00. \$2.98

Finest quality Organdy and Voile Dresses; faultlessly made in the most fashionable designs; suitable for any dress occasion; handsomely trimmed; worth \$6.75. A \$4.98 beautiful dress. Sizes 6 to 14. Special

Domestics and Beddings

75c SHEETS, size \$1x90 inches; made of excellent quality bleached sheeting; with welted

25c Turkish Bath Towels; extra large size and heavy weight; made of fine combed yarns. A very special value for Monday sellings at 19c

15c Bleached Muslin; yard wide and free from dressing; has soft, longcloth finish; excellent quality. Extra special for 12/2c

25c All Linen Crash Toweling, in natural or bleached, with colored borders; warranted all pure linen. On sale Monday at .. 17c

And it will not be extravagant to take advantage of these extraordinary prices right NOW, either-for it is doubtful if we or any other store can duplicate the prices shown here in a short time from now.

\$35 Kitchen Cabinets, \$23.75 Kitchen Cabinet, \$16.75
Pay For It on the Easy Club Plan Specially Priced, Priced, It's the famous "Perfection" Cabinet-the one with more con-

venient features than all others combined. Built of well-seasonad oak; sliding metal top; an unusual interior arrangement that enhances its labor-saving features; where strict sanitation is necessary the parts are of glass, metal and enamel.

This \$3.50

Porch Swing

Extra well made of

solid oak, bolt and

nut construction; slat

seat and back; large

and roomy, wide arm

rests. Complete with

chains and hooks.

for \$22.50, and is worth every penny of that. The general construction

A Name Plate That Guarantees to You a Refrigerator Above the Average at an Extremely Low Price

This Refrigerator (Former selling price \$8.75)

Is an unusual value, hardwalls, large provision compartment; galvanized and enameled interior.

Porch Swing

polt and nut con-

struction; slat seat

and back; 42 inches

wide; strong and comfortable. Com-plete with hooks and

chains ready to put

WEISBERGER'S REFRIGERATOR

Special \$24.98

ten ice saving walls; all the newest sanitary

\$32.50 Refrigerator

Porcelain lined, extra finely constructed;

A \$4.00

Porch Rocker

with double cane

seat and back; wide,

easy arms; well made

for outdoor use.

Very neat and at-

tractive appearance. tractive.

This Refrigerator

(That Is Worth \$20.00) Constructed for convenience and durability. Extra insulation in ice box; large provision chamber, metal shelves; patent waste pipe

Sensational Porch Furniture Prices

Porch Set

Fumed Oak

Chair and Rocker. Solid oak, fumed finconstruction; slat seat and back. Well comfortable and at- made and service-

\$2.00 Household

Wash Benches; holds

two large tubs, place

for wringer in center. Spe- \$1.59

Gas Irons

.With 6 feet of

metal tubing and cast iron stands, full

Rockbottom Prices on HOUSEWARE

Houseware Department show why economical housewives like to trade here. Screen Door Special Window Screens | \$1.69 Wash Boilers | Step Ladders Wash Benches



\$1.25 Natural Wood Finish, \$1 80

Natural Wood Finish, 29 40

\$.1.00 Wizard Mop Combination

The genuine Wiz-ard Combination Outfit, consists of 1 Triangle Oil Mop. 1
Triangle Chemically
Treated Mop. 1 Wizard Hand Duster and
1 Bottle of Wizard
Oil. An unusual offer for for 59c teed 5 years.



Best quality, heavy Galvanized Tubs, made with strong side handles and reinforced bottoms Note the low prices No. 0 size. special No. 1 size, special No. 2 size,

special Wash Boards

Electric Irons

8-lb. size; removplug: \$2.98



House Brooms 64c Good quality of corn straw—
4-string sewed...54c
5-string sewed...64c
6-string sewed...74c

84c Split Wash Baskets Extra large size

Sad Irons Mme. Potts' Nickel plated Sad Irons, 3 Irons, Stand and Handle. Complete

\$12.50 Couch

Hammocks

brown duck cover-

ings; rope claws;

Selected stock, wel 5-ft., 89c value ... 79c

Chair Step Ladder
Natural finish;
\$1.75 value;
special \$1.39 cast iron stands, full nickel plated; removable burner; always cool handle. Complete for \$1.98

Look What 19c Will Buy Monday

Spotless Cleanser, five (5) cans. . 19c Swift's "Pride" Washing Powder, five (5) packages19c 25c Bottle Genuine "Wizard" Good 35c Mops, for only 19c 29c Feather Duster 19c 29c Glass Egg Beater 19c

Dainty and Attractive Waists

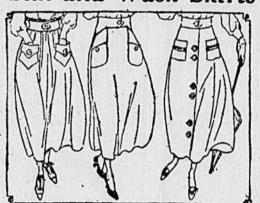


\$1.50 Voile & Organdy Waists; plain or fancy, lace and embroidery trimmed; in a wide assortment of pretty new styles and collars. All 97c sizes. Specially priced for Monday at . .

\$3 beautiful Waists of Crepe de Chine, Tub and Jap Sik; smart new styles and patterns; the very latest collars and cuffs; some have embroidered fronts. All sizes. Spe- \$1.97

\$4 Silk Waists of Georgette and Crepe de Chine, fine quality materials; choice of all the popular shades; beautifully made in fashion's \$2.97 newest models. All sizes. Special..

Silk and Wash Skirts



\$5 Fine quality Silk Taffeta Skirts, in plain black or classy new stripes. Shirred at top and with the popular novelty pockets; very stylish and serviceable; full cut and well made; an exceptional value at this special \$3.98

\$3.00 Wash Skirts; good quality Gabardine, Pique, Linen and novelty weaves; plain white or the new stripes and floral patterns; sport pockets; new belts and pearl buttons. \$1.93

\$1.50 New Wash Skirts; white gabardine and honey comb materials; clever new pockets and belts; nicely made, full cut and perfectly finished; stylish and serviceable 98c

Summer Petticoats

\$1.50 Heatherbloom Washable Petticoats; in white, pink, green, blue and lavender stripes; elastic belt; fancy ruffles and deep flounces; full

\$3 New Skirt with Heatherbloom top and 12inch Taffeta bottom; come in all colors; two rows of ruffles, neatly corded and tucked at bottom; very attractive and cheap at \$1.98

Boys' Wash Suits Specially Priced at 98c

An extensive assortment in the newest styles good, serviceable colors or plain white, trimmed with striped collar, pockets and cuffs. Cool and comfortable. All excellent wearing materials-Galatea, Linene, Twill, etc. Suits that will give good service. An exceptional value,